

Message Text

UNCLASSIFIED

PAGE 01 BONN 04947 01 OF 02 211514Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----211527Z 024878 /41

R 211505Z MAR 77
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 6659
USMISSION USBERLIN
AMCONSUL DUSSELDORF
AMCONSUL HAMBURG
AMCONSUL MUNICH
AMCONSUL STUTTGART

UNCLAS SECTION 01 OF 02 BONN 04947

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - CHAPIN MEDICAL COMPANY,
ANAHEIM, CAL.

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

HAUSMANN & CASPERSON
SPONHOLZSTR. 28/29
1000 BERLIN 41, GERMANY
CONTACT: MR. CASPERSON, PURCHASING MANAGER
PHONE: 030-851 75 00
COMMENT: COMPANY IS MAJOR BERLIN DISTRIBUTOR OF
MEDICAL SUPPLIES AND WOULD WELCOME DIRECT CONTACTS
WITH US FIRM. CHAPIN'S PRODUCTS SHOULD HAVE FAIR
CHANCE IN WEST BERLIN'S MEDICAL MARKET.

DIAMED
HANDELSGESELLSCHAFT FUER MEDIZINBEDARF MBH
LIEBIGSTR. 30
UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 04947 01 OF 02 211514Z

5000 KOELN 30
CONTACT: HERR HANS K. STOCK
PHONE: 0221-411706
COMMENT: GERMAN FIRM IS HIGHLY INTERESTED IN US FIRM'S
PRODUCTS, HOWEVER, FINAL DECISION DEPENDS ON PRICE
QUOTATION WHICH CHAPIN MEDICAL CO. SHOULD SUPPLY ASAP.

INTERMED

SCHOMBURGSTR. 120

2000 HAMBURG-ALTONA

CONTACT: MR. MANFRED KRIWET

PHONE: 040-381406

COMMENT: GERMAN FIRM WAS FOUNDED IN 1965, 5 EMPLOYEES

AGENCY FOR PHARMACEUTICAL/MEDICAL AND PLASMA PRODUCTS.

FA. DR. H. KRIST

ARZNEIMITTEL-LABOR

POSTFACH 1132

8000 MUENCHEN 70

CONTACT: HERR DR. KRIST

PHONE: 089-781148 # 089-7603473

COMMENT: DR. KRIST STATED THAT COMPETITION IS VERY

STRONG IN THESE ARTICLES ON THE GERMAN MARKET.

DR. KRIST WANTS MORE DETAILED INFORMATION AND PRICE

LIST. FIRM WAS ESTABLISHED IN 1952, EMPLOYS 6 PERSONS.

THE FIRM HAS GOOD CONNECTIONS TO HOSPITALS IN

GERMANY AND SWITZERLAND. FIRM IS CONSIDERED TO BE A

SUITABLE BUSINESS PARTNER.

FA. J.G.A. WOUTERSON

-MEDIZINTECHNIK-

BLUETENSTRASSE 20

8500 NUERNBERG

UNCLASSIFIED

NNN

UNCLASSIFIED

PAGE 01 BONN 04947 02 OF 02 211514Z

ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W

-----211528Z 024893 /41

R 211505Z MAR 77

FM AMEMBASSY BONN

TO USDOC WASHDC

INFO SECSTATE WASHDC 6660

USMISSION USBERLIN

AMCONSUL DUSSELDORF

AMCONSUL HAMBURG

AMCONSUL MUNICH

AMCONSUL STUTTGART

UNCLAS SECTION 02 OF 02 BONN 04947

CONTACT: MR. WOUTERSON, MANAGER

PHONE: 0911-590100

COMMENT: FIRM IS IMPORTER OF PHARMACEUTICAL AND HOSPITAL SUPPLIES. THE FIRM WAS ESTABLISHED IN 1976, EMPLOYS 4 PERSONS. MR. WOUTERSON WANTS MORE DETAILED INFORMATION AND PRICE LIST.

FA. WOLFRAM HOERNING

VERTRETUNGEN DER PHARMACEUTISCHEN INDUSTRIE

POSTFACH 26

8031 PUCHHEIM B. MUENCHEN

CONTACT: HERR HOERNING, MANAGER

PHONE: 089-801604

COMMENT: THE FIRM IS A SMALL WHOLESALER SPECIALIZING IN HOSPITAL AND PHARMACEUTICAL SUPPLIES; ESTABLISHED IN 1964, EMPLOYS 4 PERSONS. FIRM ALREADY REPRESENTS 4 FIRMS AND SHOULD LIKE TO EXPAND ITS SALES PROGRAM.

AMCONSUL STUTTGART COMMENT:

UNCLASSIFIED

UNCLASSIFIED

PAGE 02 BONN 04947 02 OF 02 211514Z

ACCORDING TO INDUSTRY SOURCES, US FIRM SHOULD MAKE SURE THAT DERIVATES ARE REGISTERED WITH THE BUNDESGESUNDHEITSAMT (FEDERAL GERMAN HEALTH AGENCY) IN BERLIN. IF NOT SO, PRODUCTS ARE NOT ALLOWED TO BE DISTRIBUTED ON THE GERMAN MARKET. PLEASE NOTE THAT OIM HAS NOT BEEN CONSULTED ON THE MARKETABILITY OF THE PRODUCT IN GERMANY.

LOCAL DISTRIBUTOR (SEE ADDRESS BELOW) IS HIGHLY INTERESTED IN THIS ADS AND ASKED US TO COMMUNICATE WITH US FIRM. PROSPECT IS AWARE OF THE REGISTRATION REQUIREMENTS AND WILL PROVIDE US FIRM WITH INFORMATION ON SUBJECT MATTER.

DR. G. BUTSCH

GREFSTRASSE 17A

7000 STUTTGART 31

CONTACT: HERR DR. BUTSCH, MANAGER

PHONE: 0711-831971

ADS WILL BE RETURNED TO AMEMBASSY BONN UNTIL PROBLEMS IN QUESTION HAVE BEEN SETTLED.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

UNCLASSIFIED

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 21-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977BONN04947
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770096-0482
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770341/aaaabivh.tel
Line Count: 167
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 68855cb5-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 4
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 21-Sep-2004 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3053238
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - CHAPIN MEDICAL COMPANY, ANAHEIM, CAL. THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY B
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/68855cb5-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009